February 5, 2025

SalesForce training - as used by Omniseal Solutions

Certificate

This document certifies that **Bharath J L** has completed the training "Omniseal Solutions - DSM - Salesforce training"

Course summary: In this training the following aspects of Salesforce were covered: - Account creation - Opportunity creation - TR creation - Follow up & Maintenance of Opportunity - Logging activity - Use of SF by Engineering (if applicable) - Use of SF by Internal Sales / CST. Within the different courses, videos have been shown to explain the agreements and best practices using Salesforce in OS.

provided by Omniseal Solutions

Reference Number: 2784376003764127

You can also find this document on the Internet at the following address: https://saint-gobain.360learning.com/redirect/api/certification/2784376003764127

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